



Power, Protect and Connect the Edge
Service Disabled Veteran Owned Small Business

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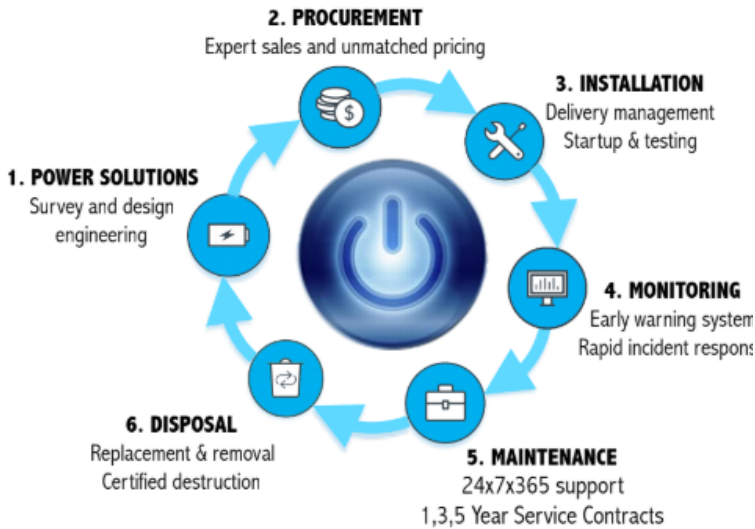


New York State Certified
Service-Disabled Veteran-Owned Business

Capability Statement

Core Competencies

Power Edge supplies, installs and services Generators, Uninterruptible Power Supplies (**UPS**) devices, Power Distribution Units, Cooling Systems, Servers, Switches, and Mobile Devices to Power your Edge/IDF closets to the highest standard. We offer cabling and data backup solutions to ensure your data and data closets have the greatest reliability possible.



Power Solutions

- MDF (data center) / IDF (closet) design / Edge engineering
- Onsite or online / phone consultants who are experts in the field of IoT/The Edge, IDF and MDF closets
- Single Phase and Three Phase

Procurement

- Certified vendors for: APC, TrippLite, Eaton, Staco, Liebert, Avocent, Geist, Blue Star, Fujitsu, Hitachi and Cisco
- Open to subcontracting, partnering, joint venture
- Turnkey solutions

Installation

- Certified technicians, installation, testing and tagging
- Generators, Load Banks, Power Factor correction
- Hot air / cold air isle containment engineering & installation
- UPS, PDU installation, maintenance and removal

Monitoring

- 24 x 7 x 365 Emergency Remote & On-site Support available
- Monitoring software installation
- Onsite or online / phone consultants who are experts in the field IoT/The Edge, IDF and MDF closets

Maintenance

- Guaranteed Parts and Labor Service Contracts
- Same Day Replacement for Uninterruptible Power Supply (UPS)
- Full warranties
- Arc Flash studies, Switchgear testing

Disposal and Recycling

- Battery and equipment removal, disposal and recycling per state federal, HIPAA and EPA standards and regulations.
- Certificate of Destruction (COD) and asset tagging, which lists all disposed equipment.

Differentiators

- Core focus on the edge/IDF closets
- As certified vendors we get volume discounts and preferred pricing
- IDF services - No more lifting and transporting 80 to 200 lb. UPS units from receiving department to IT closet, we do it for you.
- Worry free disposal with battery COD's (Certificate of Destruction) supplied
- 24 x 7 x 365 Emergency Remote & On-site Support
- Experienced staff working with all major brands
- Open to subcontracting, partnering, joint venture

Company Data

DUNS: 080392283
CAGE Code: 7QN36
SAM - Active
SDVOSB verified in VIP database
NY Service Disabled Veteran Owned Business #171406
NY OGS Umbrella Contract Numbers:
PM68158 = Liebert, PM21110 = Fujitsu, PM20990 = Tripp-Lite
CT Veteran Owned Micro Business Certified
CT DAS SBE Certified
We accept Credit and Purchase Cards
We offer full warranties

We donate 1% of revenue to the Disabled American Veterans organization

NAICS Codes:

335999 UPS manufacturer (Primary)
Secondary NAICS codes:
221122 ,238210, 238290, 238910, 238990, 334419, 335311, 335911, 423430, 423730, 541611, 541330, 541690, 561920, 541618, 561210, 541513, 517911, 811212, 811213

PSC Codes:

J059, J061, L059, L061, N059, N061
Technical Representative for, Maintenance and Repair of, and Installation of: Electrical and Electronic Equip. and Power Distribution Equip.

Past Performance

Department of Veterans Affairs
Contract # VA101V-17-Q-0192
Value: \$246,966.65
Supply, install and maintain two 100 kVA UPS systems
Contact: Danny Wert
Support Services Specialist
C. W. Bill Young VA Medical Center
Danny.Wert@va.gov
727- 319-5800 x7988

CT Dept. of Administrative Svcs
Contract # 17PSX0032AA
Value: \$24,213.50
Service and maintain UPS systems
Contact: Jim Wells
James.Wells@ct.gov
860-558-3131

Metro North Railroad
Contract # 176407
Value: \$211,266.00
Install Liebert Air Handler System
Contact: Paul Kennedy
Manager – Operations Procurement
Kennedy@mnr.org
212-340-3939

Department of Veterans Affairs
Contract #: 36C24618P2881
Value: \$438,458.69
Supply single phase UPS systems, PDU's and racking systems
Contact: Bobby Moore
Director of Electrical Facilities
Bobby.Moore@va.gov
984-484-0885