



Power, Protect and Connect the Edge  
Service Disabled Veteran Owned Small Business

Rob Lockwood, President

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[www.PowerEdgeServices.com](http://www.PowerEdgeServices.com)

413-230-7740

**Power Edge supplies, installs and services** Uninterruptible Power Supplies (**UPS**) devices, as well as Generators, Cooling Systems, Power Distribution Units (**PDU's**) and Cabling to Power your Edge/IDF/MDF closets to the highest standard.

Please see below for recent examples of past performance as well as current work under contract. This is only a portion of our work and serves to show the extensive breadth of our experience and capabilities.

**Current Service Projects:**

Department of Veterans Affairs Bay Pines FL  
Supply and install two 100 kVA UPS systems – service the same for 5 year period  
Contract # VA101V-17-Q-0192  
Value: \$246,966.65  
Dates of performance: Ongoing – begin Sept 2017  
Contact: Danny Wert  
Support Services Specialist  
C. W. Bill Young VA Medical Center  
(727) 319-5800 x7988  
[Danny.Wert@va.gov](mailto:Danny.Wert@va.gov)

CT Dept. of Administrative Services  
50-55 Farmington Avenue  
Hartford CT 06105  
Service and maintain UPS systems  
Contract # 17PSX0032AA  
Value: 24,213.50  
Dates of performance: Ongoing – begin Sept 2017  
Contact: Jim Wells  
(860) 558-3131  
[James.Wells@ct.gov](mailto:James.Wells@ct.gov)

Department of Veterans Affairs Des Moines  
Service and maintain UPS systems  
Contract # VA101V-18-P-0511  
Value: \$3,738.48  
Dates of performance: Ongoing – begin Oct 2017

Contact: Rebecca S. Quilhot  
Contracting Officer  
(563) 424-5874  
[rebecca.quilhot@va.gov](mailto:rebecca.quilhot@va.gov)

Department of Veterans Affairs Shreveport LA  
Service and maintain UPS systems  
Contract # VA25617Q1541  
Value: \$7,685.65  
Dates of performance: Ongoing – begin Oct 2017  
Contact: Lance Windell  
Contracting Officer  
Phone: (228) 523-5677  
[Windell.lance@va.gov](mailto:Windell.lance@va.gov)

Department of Veterans Affairs Columbia SC  
Service and maintain UPS systems  
Contract # 36C24718P1106  
Value: \$26,588.52  
Dates of performance: Ongoing – begin June 2018  
Contact: Mark Green  
Contracting Officer  
Phone: 803-776-4000 x7560  
[Mark.Green@va.gov](mailto:Mark.Green@va.gov)

Connecticut Dept. of Correction  
Service and maintain UPS systems  
Contract # 713CTDOC  
Value: \$16,601.76  
Dates of performance: Ongoing – begin May 2018  
Contact: Michael McGuinness  
Contracting Officer  
860-692-7851  
[Michael.McGuinness@ct.gov](mailto:Michael.McGuinness@ct.gov)

Department of Veterans Affairs Durham NC  
Supply, install and maintain 66 single phase UPS systems for the Medical Center and outlying clinics for a 4 year period  
Contract # 36C24618P2881  
Value: \$438,458.69  
Dates of performance: Ongoing – begin Mar 2018  
Contact: Bobby Moore  
Facilities manager  
919-286-0411  
[Bobby.Moore@va.gov](mailto:Bobby.Moore@va.gov)

**Current installation contracts:**

Department of Veterans Affairs Durham NC

Supply, install and maintain 88 single phase UPS systems for the Medical Center and outlying clinics for a 4 year period

Contract # 36C24618P2881

Value: \$438,458.69

Dates of performance: ongoing

Contact: Bobby Moore

Facilities manager

919-286-0411

[Bobby.Moore@va.gov](mailto:Bobby.Moore@va.gov)

Town of Islip

Design, supply and install UPS cooling systems

Contract #: 190671

Value: \$116,462.70

Dates of performance: on going

Contact: Steven Cosin

Director of Information Technology

(631) 224-5450

[scosin@islipny.gov](mailto:scosin@islipny.gov)

Department of Veterans Affairs Edward Hines Jr. VA Hospital

Supply and install 60kVA UPS system

Contract # 36C25219P0441

Value: \$ 60,842.06

Dates of performance: on going

Contact: Ryan Kammerer

Support Services Specialist

Edward Hines Jr. VA Hospital

(708) 202-8387 ext. 20504

[Ryan.Kammerer@va.gov](mailto:Ryan.Kammerer@va.gov)

Rockland County Yeager Medical Center

Supply and install 100kVA UPS system

Contract # RC-2018-099

Value: \$ 120,045.00

Dates of performance: on going

Contact: Pat Horan

Facilities Management – Capital Projects

845-364-3846

[HoranP@co.rockland.ny.us](mailto:HoranP@co.rockland.ny.us)

Rockland County Fire Training Center

Supply and install 20kVA UPS system

Contract # 28050H-905939

Value: \$ 22,889.82

Dates of performance: on going

Contact: Pat Horan

Facilities Management – Capital Projects  
845-364-3846  
[HoranP@co.rockland.ny.us](mailto:HoranP@co.rockland.ny.us)

**Past installation contracts:**

County of Westchester – Information Technology  
Supply and install Avocent KVM switches  
Contract # PO1871524  
Value: \$108,063.00  
Date of performance: 1 Feb 19  
Contact: Franco Mosca  
Department of Information Technology  
(914) 995-3970  
[ffm2@WestchesterGov.com](mailto:ffm2@WestchesterGov.com)

NY Thruway Authority  
Supply Liebert UPS systems and external batteries  
Contract #: RFQ 22802 – PM68158  
Value: \$55,186.20  
Date of Performance 31 Jan 19  
Contact: Kelly Galvin  
NYS Thruway Authority Purchasing Department  
(518) 471-4343  
[Kelly.galvin@thruway.ny.gov](mailto:Kelly.galvin@thruway.ny.gov)

Department of Veterans Affairs Hampton VA  
Supply single phase UPS systems, PDU's and racking systems  
Contract #: 36C24618P6156  
Value: \$232,447.62  
Date of Performance: Dec 2018  
Contact: ODETTE K. GRUBER, MHA  
Associate Area Manager, Hampton VA  
(757) 251-4050  
[Odette.Gruber@va.gov](mailto:Odette.Gruber@va.gov)

Wallingford Police Dept.  
Remove and install 20kVA UPS system  
Contract# 18-021  
Value: \$25,913.78  
Date of Performance: Nov 18  
Contact: Mike Mikulski  
Deputy Police Chief  
203-294-2828  
[mmikulski@wallingfordpd.org](mailto:mmikulski@wallingfordpd.org)

CT Dept. of Administrative Services

50-55 Farmington Avenue  
Hartford CT 06105  
Replace 3-Phase UPS batteries  
Contract # 18PSX0265  
Value: \$11,858.39  
Dates of performance: Oct 2018  
Contact: Jim Wells  
(860) 558-3131  
[James.Wells@ct.gov](mailto:James.Wells@ct.gov)

Metro North Railroad  
Install Liebert Air Handler System  
Contract # 176407  
Value: \$211,266.00  
Dates of performance: Nov 2017  
Contact: Paul Kennedy  
Manager – Operations Procurement  
212-340-3939  
[Kennedy@MNR.org](mailto:Kennedy@MNR.org)

Cheshire School District  
Install single phase UPS systems  
Contract # 172963  
Value: \$2,700.00  
Dates of performance: Sept 2017  
Contact: Mike Papa  
(203) 250-2427  
[mpapa@cheshire.k12.ct.us](mailto:mpapa@cheshire.k12.ct.us)

Department of Veterans Affairs Waco TX  
Install 50 kVA UPS system  
Contract # VA257-17-P-2012  
Value: \$87,354.44  
Dates of performance: Sept-Oct 2017  
Contact: Billie R. McLaughlin, Jr.  
Electronic Mechanic Supervisor  
254-743-2638  
[Billie.McLaughlin1@va.gov](mailto:Billie.McLaughlin1@va.gov)

Department of Veterans Affairs Bay Pines FL  
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Best regards,

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Bethel, CT 06801  
413-230-7740  
Rob@PowerEdgeServices.com  
www.PowerEdgeServices.com

